## WINDSTAR CRUISES

### Windstar Online Booking Instructions







# bookWINDSTAR ONLINE

We are thrilled that you have taken the time to learn about Windstar's new online booking system and hope you will find it helpful when booking your clients on a Windstar cruise!

In this PowerPoint, you will learn how to book your clients using the following steps:

- 1. Pull up your agent profile.
- 2. Find past clients and enter information in for new clients.
- 3. See all options of sailings for your clients dates, yachts, destinations, cabins, etc.
- 4. Find all current and combinable promotions.
- 5. View all staterooms available based on a yacht map and pick the exact one available for your client.
- 6. Find pricing available to view hotels, transfer, shore excursions, etc.
- 7. Add land and hotel packages, shore excursions and transfers.
- 8. Create an invoice and send the invoice to your clients.
- 9. Build the best vacation for your client!



<b>VINDSTAR</b> ®	WINDSTAR New Reservation My Reservation	ervations Clients Pay Re	eservation Payment Histor	Groups			ABETESTERWEB/MAIN
CRUISES	Report a Problem						NEW RESERVATION
180° FROM ORDINARY®	> Alt Res ID / Gro	Agency Guest Info	Vacation Voyage Catego	y Land Packages Transfers	Special Requests Op	tional Shore Excursions Pr	ricing Payment Schedule
	<ul> <li>Opened Reservations</li> </ul>						AGENCY
	-54747389         SHOPPING           Agency         TEST           Country of Origin         US	i Agency and Agen	t information ENCY AND AGEN	Г			
AL.	Agent         TEST TEST           Sec. Agency         WINDSTAR CRUISES           Sec. Agency Phone+1 (206) 292-9606	AGENCY			AGENT		
	Guests 2		Name	Agency Phone	Agent ID	Name	Agent Phone
	Dining AMPHORA Language N/A	11097	TEST		827	TEST TEST	
	Expires In 30 min		Currency USD				
	Close all opened						
	Session expires in: 29:51 min.						Continue

In order to make a new reservation, you will need to first click "New Reservation" just to the right of the Windstar Cruises logo in the top left-hand corner. Once you click this, your information should auto-populate on this screen in the <u>Agency</u> tab. If you do not see the correct information, please contact: <u>windstar sales@windstarcruises.com</u> for assistance. When you have confirmed that your information is correct, click continue to proceed to the <u>Guest Information</u> tab to build your client's vacation.

RUISES	Report a Problem							NEW	RESERVATION
FROM ORDINARY®	> Alt Res ID / Gro	Agency Guest Info Vacatio	n Voyage Category Land Pac	kages Transfers	Special Requests			Pricing Paymen	t Schedule
	<ul> <li>Opened Reservations</li> </ul>								GUEST INFO
	-58192369 SHOPPING Agency Country of Origin	i Always search for existing For pricing and availability			ext screen.				
	Agent Agent Phone	To change Guest order, click ar	nd drag the icon in the first colu	ımn					
TANK AND AND AND AND	Sec. Agency	Guests	Client ID	Address	Household ID	Age			
	Sec. Agency Phone	≡ Guest #1	(not set)		0	ADULT	Create	Search	Delete
	Guests Dining Language	⊒ Guest #2	(not set)		0	ADULT	Create	Search	Delete
	Expires In	Back						Add Guest	Continue
	#-58192157 SHOPPING X No sail selected, 2 guests Expires In 19 min								

You will now be on the tab called <u>Guest Information</u>. If you simply want to check general pricing and availability, select "Continue". If you are booking a client, or wish to search for specific Yacht Club Member pricing, please search for your client first by clicking the "Search" button. This allows all past guest discounts to apply to the booking and avoids duplicate bookings from being made. If you know that your client has never sailed Windstar Cruises before, please create a new client profile in our database by choosing "Create" and entering all pertinent information.



You are able to search for your either by client ID, client phone #, or by entering client's last name, first name and D.O.B. After you have entered client information, please click "Search Client." If the client does not exist in the system you will see a yellow bar appear at the top of the screen that states "No clients found." If this is the case, please click the "Create New" button located in the lower right corner of the screen to create a new client profile (first name, last name, birthdate, email, and address will be required). If you need to try a new search, click the "back" button. If you want to start over, click "clear all."

ÍNDSTAR CRUISES	Report a Problem	Reservations Clients Pay Reservation Payment History My #	Agency Groups		AGENTWEBVX/MAIN
O° FROM ORDINARY®	<ul> <li>Alt Res ID / Gro &gt; Agency Profile</li> <li>Opened Reservations</li> </ul>	Agency Guest Info Vacation Voyage Category Land	Packages   Transfers   Special	Requests Optional Shore Excursions $ \mathbf{p} $	iding Payment Schedule
	-56285242 SHOPPING Agency TEST	SEARCH CLIENT BY CLIENT ID	(	OR BY:	SEARCH CEIEM
	Agency Phone +1 (333) 333-455 Country of Origin US Agent TEST AGEN	5 Client ID 7	P	hone	
	Sec. Agency WINDSTAR CRUISES Sec. Agency Phone +1 (206) 292-9600	6 SEARCH BY THE FOLLOWING CRIT	ERIA:		
	Guests Control Guests	A Kiehle	First Name Jaymi	D.O.B 06/21/1985	
	Close all opened	Back		Clear All	Create New Search Client
	Session expires in: 27:29 min.	CLIENT SEARCH RESULTS			
M M Chan		Quick Search Clear			
		Client ID Ac First Name	Mi Last Name	Birthday Age Phone	Household ID Coupons

This is what it will look like if your client already exists in our system. Check the box next to the client's name and select "Add to Reservation" which will appear on the lower right hand screen. If guests have a Household ID number, you can click this and it will pull both past guests onto a new reservation together.

ÎNDSTAR <sup>®</sup>	WINDSTAR New Reservation My Reservation	ervations Clients Pay Reservation Payment History My Agency Groups	AGENTWEBVX/MAIN
RUISES	Report a Problem	NEW R	RESERVATION
° FROM ORDINARY®	> Alt Res ID / Gro > Agency Profile	Agency Guest Info Vacation Voyage Category Land Packages Transfers Special Requests Optional Shore Excursions Pricing Payment	t Schedule
	+ Opened Reservations		VACATION
1 merel	-56285242 SHOPPING Agency TEST Agency Phone +1 (333) 333-4555 Counter of Ocivie	<ul> <li>Define Search parameters.</li> <li>Search will default to 30 days, to expand to 60 days manually enter "to" date, to expand to 90 days, specify Yacht.</li> </ul>	
	Country of Origin US Agent TEST AGENT	SPECIFY NEW RESERVATION PARAMETERS NUMBER OF GUESTS	
	Sec. Agency WINDSTAR CRUISES Sec. Agency Phone +1 (206) 292-9606 Guests 2	From     To     Vacation Length     Adults     Chil     Infa       12/06/2016     01/05/2017     Any Length     •     2     •     •	
	Dining AMPHORA Expires In 30 min	Destination Embark Port Ship AD DITIONAL PARAMETERS	
	Close all opened	*State/Province of Residency Itinerary	
	Session expires in: 29:57 min.	UNKNOWN Choose Itinera	ary 🔻
		Price Program	-
		✓ Include Insurance	
		Back Clear All Sta	art Search

After you have input client information and pressed "Continue," you can start building your client's cruise on the Vacation tab. Here you search for your client's preferred sailing date. The date range will default to a 30 day window; however, you may expand it to a 60 day window by manually entering the "to" date. To expand the window to 90 days, you will also need to specify the yacht your client wants to sail. Within the date range, you will be given several sailing options. If you are still having a hard time locating the preferred sailing, you can filter more by specifying a cruise destination, embark port, yacht, # of guests, or by the additional parameters. From here click "Start Search" to pull up all voyages that fall into the parameters set. Sailings before April 1, 2017 are not available in *book*WINDSTAR ONLINE.

/INDSTAR®	WINDSTAR New Reservation My Re	servations Clients P	ay Reservation	Payment His	story My	Agency Groups			AGENTWEBVX/MA
CRUISES	Report a Problem Alt Res ID / Gro > Agency Profile								EW RESERVATION
80° FROM ORDINARY®	- Opened Reservations	Agency Guest I	nfo Vacation Vo	oyage Cate	gory   La	nd Packages   Trans	fers   Special Requests   Optional Shore E	xcursions Pricing Pay	ment Schedule
	-56285242     SHOPPING       Agency     TEST       Agency Phone     +1 (333) 333-4555       Country of Origin     US       Agent     TEST AGENT       Sec. Agency     WINDSTAR CRUISES       Sec. Agency Phone +1 (206) 292-9606     Guests       Guests     2       Dining     AMPHORA       Expires In     30 min	27 cruises fou Grouping: Dest Ship • TAHITI (10	Ind tination V ( Vacation Start records)	Show Res	Total Es	stimate      Show E nera Comments	ia. Please select one of the following vo <sub>l</sub>	STARTING AT	an
		Wind Spirit II	06/14/2017 06/15/2017	Wed Thu		iew 🗉 Dreams of 1	Fahiti Package with Air 7D+Air/Hotel PP Fahiti 7D PPT-PP	\$4,966.00 \$3,099.00	1 Select N/A Select
	Close all opened Session expires in: 29:43 min.	Wind Spirit	06/21/2017 06/22/2017	Wed	7 v		Fahiti Package with Air 7D+Air/Hotel PP		1 Select
		Wind Spirit	06/28/2017	Wed			Fahiti Package with Air 7D+Air/Hotel PP		1 Select
		Wind Spirit 🔳 Wind Spirit 🔳	06/29/2017 07/05/2017	Thu Wed		iew 🗉 Dreams of 1	Tahiti 7D PPT-PP Fahiti Package with Air 7D+Air/Hotel PP	\$3,099.00 \$4,681.00	N/A Select 1 Select
		Wind Spirit 🔳	07/06/2017			iew 🗈 Dreams of T		\$2,761.00	
		Wind Spirit 🔳 Wind Spirit 💷	07/12/2017 07/13/2017	Wed Thu		iew 🗉 Dreams of 1 iew 💷 Dreams of 1	Fahiti Package with Air 7D+Air/Hotel PP Fahiti 7D PPT-PP	\$4,681.00 \$2,761.00	1 Select N/A Select
		▼ N. EUROPE							

On the **Voyage** tab, the voyages closest to your search criteria will be listed. Here you will see options for destinations, yachts, sailing dates, day of the week for embarkation, # of sailing days, itinerary, name of the sailing and base pricing. You can learn more about a specific voyage or choose a voyage by clicking "Select" on the right side of the page. You may need to adjust the column width to see full information.

If the voyage you are looking for does not populate, go back to the <u>Vacation</u> tab above and narrow your search parameters.



**Report a Problem** 

> Itinerary Info

> Agency Profile

-56285242

Agency Phone

Agency

Opened Reservations

Vacation starts in 200 days

> Alt Res ID / Gro...

SHOPPING

+1 (333) 333-4555

TEST



WINDSTAR New Reservation My Reservations Clients Pay Reservation Payment History My Agency Groups

#### AGENTWEBVX/MAIN

#### NEW RESERVATION

Agency Guest Info Vacation Voyage Category Stateroom Land Packages Transfers Special Requests Optional Shore Excursions Pricing Payment Schedule

#### CATEGORY

Flease select a stateroom category to continue. Price reflects initial price quote per person based on selected occupancy. This quote is preliminary and only includes applicable cruise fares. Additional quest fares, charges for features and taxes will be added to your final price based upon your selections in the shopping process.

#### SELECT CABIN CATEGORY

Country of Origin         US           Agent         TEST AGENT           Sec. Agency         WINDSTAR CRUISES           Sec. Agency Phone +1 (206) 292-9606	Destination         Vacation Start         Ship           N. EUROPE         06/24/2017         Wind	Surf	Vacation End 07/02/2017			
Vacation Start         06/24/2017           Vacation End         07/02/2017	Grouping: No grouping    Quick Search		Clear S	elect Air		× 1
Sail Start 06/24/2017	Cat Upg Upg Description	M St	C Current Promo	Res. Total	Guest #1 Gue	est #2
Sail End 07/02/2017	BRS 🗉 Bridge Suite	3 OK	2 N/A	\$15,716.00	\$7,858.00	\$7,858.00 Select
Destination N. EUROPE Ship Wind Surf I	STE Suite (Surf)	3 OK	7+ N/A	\$12,200.00	\$6,100.00	\$6,100.00 Select
Pricing Category B 🗈	TX  Category TX Deluxe	2 OK	7 N/A	\$9,390.00	\$4,695.00	\$4,695.00 Select
Assigned Category B Stateroom 106	AX 🗉 Category AX Deluxe	2 OK	7+ N/A	\$8,686.00	\$4,343.00	\$4,343.00 Select
Deck Deck One I	A 🗉 Category A	2 OK	7+ N/A	\$8,286.00	\$4,143.00	\$4,143.00 Select
Guests 2	BX E Category BX Deluxe	3 OK	7+ N/A	\$7,980.00	\$3,990.00	\$3,990.00 Select
Dining AMPHORA Language N/A	B I Category B	2 OK	6 N/A	\$7,380.00	\$3,690.00	\$3,690.00 Select
INVOICE         \$7,380.00           Expires In         30 min						

Once you have decided on the sailing and clicked "Select" you will come to the **Category** tab where you can choose the category of stateroom or suite and search for any applicable promotions by clicking "N/A" under "Current Promotion." This will show any promotions available on the sailing, you can then select from the list shown. This is also where you can add the wi-fi, laundry, or the beverage package. If you have found the desired sailing with all promotions applied, click "Select" on the right side of the screen to continue building your client's vacation!





INDSTAR	New Reservation	My Reservations	Clients	Pay Reservation	Payment History	My Agency	Groups
PHISES							

#### AGENTWEBVX/MAIN

NEW RESERVATION

#### Report a Problem

> Itinerary Info > Alt Res ID / Gro...

Sec. Agency Phone +1 (206) 292-9606

SHOPPING

+1 (333) 333-4555

TEST AGENT WINDSTAR CRUISES

06/24/2017

07/02/2017

06/24/2017

07/02/2017 N. EUROPE

Wind Surf AI

AI

TEST

US

Opened Reservations

Vacation starts in 200 days

> Agency Profile

-56285242

Agency Phone

Sec. Agency

Vacation Start

Vacation End

Sail Start

Sail End

Destination Ship

Stateroom Deck

Language INVOICE

Expires In

Close all opened Session expires in: 29:57 min.

Guests Dining

Pricing Category

Assigned Category

Country of Origin

Agency

Agent

Agency Guest Info Vacation Voyage Category Stateroom Land Packages Transfers Special Requests Optional Shore Excursions Pricing Payment Schedule PRICE PROGRAMS

#### CURRENT INVOICE & PROMOS

Price	
\$788.00	
\$6,518.00	
\$680.00	
\$300.00	
\$8,286.00	
	Guest
Name	\$788.00 \$6,518.00 \$680.00 \$300.00 \$8,286.00

#### FARE CALCULATOR

Code		Price		
INSURANCE		\$788.00		
CRUISE FARE		\$6,518.00		
NDA		\$680.00		
TAXES		\$300.00		
Total		\$8,286.00		

#### PRICE PROGRAMS

258 🗉					
eck Two 🗓	Promo Code	Name	Description	Guest #1	Guest #2
AMPHORA	SALE TIER2	ONE WEEK SALE Tier 2		~	
N/A	BEV PACKAGE	Beverage Package (com	\$108pp per day + 15%		
\$8,286.00 30 min	LAUNDRY	Unlimited laundry service	\$8pp per day - pressing	A	
50 1111	WIFI	Unlimited wi-fi (commis	\$35 per cabin per day		
	PERKS-BEV PKG	Beverage Package Free			
	PERKS-FREE HTL	Hotel Free			
	PERKS-INTERNET	Internet Free			
	PERKS-OBC	OBC Free		~	
					<u>N</u>
	Back			Refresh price	Apply Promotions

When you are viewing the potentially applicable promotions, you may also add any Windstar package options in addition to any sales promotions. These options and cruise add ons can be found in the lower half of the page, please note that all promotions may not be combinable. Click on the box under each guest for the specific promotion you are looking to add. After you are done, click "Apply Promotions" to save and move to the next screen. 10

WINDSTAR CRUISES 180' FROM ORDINARY	1

WINDSTAR New Reservation My Res	ervations Clients	Pay Reservation P	ayment History My Age	ency Groups		AGENTWEBVX/M
Report a Problem						NEW RESERVATION
> Itinerary Info > Alt Res ID / Gro > Agency Profile	Agency Guest	Info Vacation Vo	vage Category Statero	om Land Packages Transfers S	pecial Requests Optional Shore Exc	cursions Pricing Payment Schedul
Opened Reservations	Please note	: A cabin has been	pre-selected based on ra	ank order.		
-56285242         SHOPPING           Vacation starts in 200 days         Agency           Agency         TEST           Agency Phone         +1 (333) 333-4555	i To select a NOTE: To l selected. Fo	different cabin plea book multiple Reser or multiple stateroo	ase choose from the dec vations, select the state	k plan or list. rooms you wish to hold. The Dash s, click on "Filter", the current cat	nboard will display a negative ID nu regory will be highlighted - hold the	Imber for each stateroom e CTRL key and click on the
Country of Origin US						
Agent TEST AGENT	Back				Select GT	Y Select
Sec. Agency WINDSTAR CRUISES Sec. Agency Phone +1 (206) 292-9606	→ FILTER	L				
Vacation Start         06/24/2017           Vacation End         07/02/2017           Sail Start         06/24/2017	SELECT ST	ATEROOM				
Sail End         07/02/2017           Destination         N.EUROPE	Grouping: No	grouping 🔹 Qu	uick Search	Clear		
Ship Wind Surf 🗉	Category	Stateroom #	Deck #	Deck Name	Crib	Capacity
Pricing Category A 🗈		258 🗉	2 🗉	Deck Two	0	2
Assigned Category A 🗈						
Stateroom 258	~ A	260 🗉	2 🗉	Deck Two	0	2
Deck Deck Two	🧹 A	261 🔳	2 🔳	Deck Two	0	2
Guests 2 Dining AMPHORA	~ A	223 🗉	2 🔳	Deck Two	0	2
Language N/A	- A	221 🗉	2 🔳	Deck Two	0	2
INVOICE \$8,286.00	A	262 🗉	2 🗉	Deck Two	0	2
Expires In 30 min						2
	~ A	263 🔳	2 🗉	Deck Two	0	2

On the <u>Stateroom</u> page, a stateroom or suite will be preselected based on rank order, however, you may select a different cabin for your client. You may click on the deck # to see the deck plan and available stateroom and suites. Once you have chosen your desired cabin, click the box associated with that cabin, then click "Select" on the top or at the lower right corner. Please note, if you are making multiple reservations at once, you can select the boxes next to the cabin numbers that you wish to be in your group. Automatically a temporary booking will generate, duplicating the voyage and pricing. The reservations will appear on the left side of the screen.



WINDSTAR New Reservation My Rese	rvations Clients Pay Reservation Payment History My Agency Groups	AGENTWEBVX/MAIN
Report a Problem		NEW RESERVATION
> Itinerary Info > Alt Res ID / Gro > Agency Profile	Agency Guest Info Vacation Voyage Category Stateroom Land Packages Transfers Travel Protection Special Reque	ests Optional Shore Excursions Pricing
+ Opened Reservations		LAND PACKAGES
-56285242         SHOPPING           Vacation starts in 200 days         Agency           Agency         TEST           Agency Phone         +1 (333) 333-4555	<ul> <li>Please select "Add Land Packages" to view all available options.</li> <li>Note: All hotels are sold on double occupancy, all guests must purchase the same amount of nights.</li> </ul>	
Country of Origin US Agent TEST AGENT Sec. Agency WINDSTAR CRUISES	Back	Continue
Sec. Agency Phone +1 (206) 292-9606           Vacation Start         06/24/2017           Vacation End         07/02/2017	SELECTED LAND PACKAGES	
Sail Start 06/24/2017	Grouping: No grouping 🔹	
Sail End 07/02/2017 Destination N. EUROPE	Guest Description Hotel Start	Location
Ship         Wind Surf I           Pricing Category         A I           Assigned Category         A I           Stateroom         258 I           Deck         Deck Two I	Add Land Packages	
Guests 2 Dining AMPHORA Language N/A	Back	Continue
INVOICE \$8,286.00 Expires In 29 min		
Close all opened Session expires in: 29:15 min.		

On the Land Packages tab, select "Add Land Packages" to view all available options for pre- and post-cruise. Click "Continue" to move to the next screen.

WINDSTAR® CRUISES 180' FROM ORDINARY®

CRUISES New Reservation My R	eservations Clients Pay Reservation Payment History My Agency Group				AGL	
Report a Problem					NEW RESER	VATION
<ul> <li>&gt; Itinerary Info</li> <li>&gt; Alt Res ID / Gro</li> <li>&gt; Agency Profile</li> </ul>	Agency   Guest Info   Vacation   Voyage   Category   Stateroom   Land P	Packages Transfers Travel Pro Payment Schedule	tection Special Rec	quests Optio	nal Shore Exc	ursions Pricing
<ul> <li>Opened Reservations</li> </ul>					LAND P	ACKAGE
-56285242         SHOPPING           Vacation starts in 200 days         Agency           Agency         TEST           Agency Phone         +1 (333) 333-4555		rchase the same amount of nig	hts.			
Country of Origin US Agent TEST AGENT Sec, Agency WINDSTAR CRUISES	Back				Ĩ	Apply
Sec. Agency Phone +1 (206) 292-9600						
Vacation Start 06/24/2013						
Vacation End 07/02/2012						
Sail Start 06/24/2013						
Sail End 07/02/2013	Guest Description	Hotel	Start	Location		
Destination N. EUROPI						
Ship Wind Surf I Pricing Category A I	CEADCH LAND DACKACES					
Assigned Category A D						
Stateroom 258 0 Deck Deck Two 0	Grouping: No grouping   Ouick Search	Clear Duration: Any Du	ration • Type:	ALL Land Pac	ckages 🔹	
		Hotel Start	Location	Select All	Guest #1	Guest #2
Dining AMPHOR/	4 Night Dublin Pre Package Stephens Green Hotel	STEPHENS GREEN 06/20/201			\$875.00	\$875.00
Language N/A INVOICE \$8,286.00		STEPHENS GREEN 06/21/201			\$670.00	\$670.00
Expires In 28 min		STEPHENS GREEN 06/22/201			✓ \$465.00	\$465.00
		STEPHENS GREEN 06/23/201			\$260.00	\$260.00
lose all opened						
ession expires in: 29:48 min.		GEORGE HOTEL 07/02/201			\$1,030.00	\$1,030.00
-	3 Night Edinburgh Post Package Principal Edinburgh Classic Room	GEORGE HOTEL 07/02/201	7 EDINBURGH		\$785.00	\$785.00

AGENTWEBVX/MA

After you click "Add Land Packages" you will see pre- and post-hotel options for the cruise, as well as any tours that may be available for the chosen voyage. Click "Select All" next to the requested hotel package to include all guests. You can also choose individual packages by clicking the check box by each guest. Click "Apply" at the bottom, or top, right hand corner of the screen to apply the hotel package that you just added to your client's booking. Then click "Continue." If you do not wish to add any, simply click "Continue."





AGENTWEBVX/MAIN



On the <u>**Transfer**</u> tab, you will be able to add transfers to the and from the yacht to your client's reservations. Click "Add Transfer" to see available transfer options, then select "Sailing," then select "Continue".



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INDSTAR New Reservation My Res	ervations Clients Pay Reservation Payment History My Agend	cy Groups				AGENTWEBVX
eport a Problem					NEW	RESERVATION
Itinerary Info > Alt Res ID / Gro Agency Profile	Agency Guest Info Vacation Voyage Category Stateroom	Land Packages Transfers	Travel Protection Spa Payment Schedule	ecial Reques	ts Optional Sh	ore Excursions Pric
Opened Reservations						TRANSFE
-56285504 SHOPPING Vacation starts in 200 days	Please select "Add Transfer" to see available transfer opt Please note: all airport transfers require a valid flight sch					
Agency TEST Agency Phone +1 (333) 333-4555	SELECTED TRANSFER					
Country of Origin US	SELECTED TRANSFER					
Agent TEST AGENT						
Sec. Agency WINDSTAR CRUISES	Grouping: No grouping 🔹					
Sec. Agency Phone +1 (206) 292-9606	Guest Description		St	art	Location	
Vacation Start 06/24/2017 Vacation End 07/02/2017	•					
Sail Start 06/24/2017	SEARCH TRANSFERS					
Sail End 07/02/2017						
Destination N. EUROPE	Grouping: No grouping V Ouick Search	Clear				
Ship Wind Surf 🗉	Grouping: No grouping Vuick Search	Clear				
Pricing Category A	Description	Start	Location	Select All	Guest #1	Guest #2
Assigned Category A II Stateroom 260 II	Private Transfer: Dublin Hotel to Pier	06/24/2017	DUBLIN / DUN		\$179.00	\$179.00
Deck Deck Two	Group Transfer: Dublin Hotel to Pier	06/24/2017	DUBLIN / DUN		\$65.00	\$65.00
Guests 2	Group Transfer: Dublin Airport to Hotel	06/24/2017	DUBLIN INTERN		\$175.00	\$175.00
Dining AMPHORA	Private Transfer: Dublin Airport to Hotel	06/24/2017	DUBLIN INTERN			
Language N/A	· · · · · · · · · · · · · · · · · · ·				\$179.00	\$179.00
INVOICE \$8,286.00	Group Transfer: Dublin Airport to Pier	06/24/2017	DUBLIN / DUN		\$129.00	\$129.00
Expires In 19 min	Private Transfer: Dublin Airport to Pier	06/24/2017	DUBLIN / DUN		\$179.00	\$179.00

Select the desired transfer option either by clicking the box under "Select All" or by clicking the box under the individual guest (if guest is taking a different transfer type or traveling on a different date). Click "Apply" on the bottom right hand side of the screen.



**Report a Problem** 

> Itinerary Info

> Alt Res ID / Gro...

RY <sup>∞</sup>	> Agency Profile	Kes 10 / Glo	Agency Guest Info Va	ation Voyage Category St	ateroom Land Packages Transfers Travel I		Special Requests Opti Payment Schedule	onal Shore Excursions Pricing
	+ Opened Reservati	ions					TRA	VEL PROTECTION
I.a.	Vacation starts in 200 days Agency	HOPPING TEST 33) 333-4555 US		of Travel Protection (insurar ormation on coverage please	nce) e contact www.tripmate.com Comments		Guest #1	Guest #2
		TEST AGENT					Juest #1	Guest #2
		TAR CRUISES	NONE		All cancellations will follow standard pena	ilty calendar		
	Sec. Agency Phone +1 (20		PREMIUM		Cancellation coverage for any reason (refu	und cash	~	~
		06/24/2017	STANDARD		Cancellation coverage for medical reasons	only		
		07/02/2017						
		06/24/2017		261				
	Destination	07/02/2017 N. EUROPE	Back	Refresh				Continue
		Wind Surf I						
	Pricing Category							
	Assigned Category	AI						
	Stateroom	260 🗉						
	Deck	Deck Two 🗈						
Contraction of the local division of the loc	Guests	2						
	Dining	AMPHORA						
	Language	N/A						
	INVOICE	\$8,286.00						
	Expires In	18 min						

WINDSTAR New Reservation My Reservations Clients Pay Reservation Payment History My Agency Groups

Next, you will be on the **Travel Protection** tab. You can add, modify and review insurance for your client's vacation. You have the options of none, standard, or premium insurance. By default, premium insurance will be selected, as this is Windstar Cruises' recommendation. You may click on the insurance choices per each guest. For detailed insurance information, please visit www.tripmate.com. After you have selected insurance options for guest, click "Continue" to move on.

NEW RESERVATION

AGENTWEBVX/MAIN





NDSTAR	New Reservation	My Reservations	Clients	Pay Reservation	Payment History	My Agency	Groups

NEW RESERVATION

#### **Report a Problem**

- > Itinerary Info > Alt Res ID / Gro...
- > Agency Profile

Wi

#### - Opened Reservations

SHOPPING	i
TEST	-
+1 (333) 333-4555	
US	F
TEST AGENT	
WINDSTAR CRUISES	
e +1 (206) 292-9606	
06/24/2017	
07/02/2017	A
06/24/2017	
07/02/2017	
N. EUROPE	
Wind Surf 🗉	
AI	
y 🗛 🗈	
260 🗉	
Deck Two 🗉	
2	
AMPHORA	
N/A	
\$8,286.00	
17 min	
	<u>ا ا</u>
	1
	200 days TEST +1 (333) 333-4555 US TEST AGENT WINDSTAR CRUISES e +1 (206) 292-9606 06/24/2017 07/02/2017 06/24/2017 07/02/2017 N. EUROPE Wind Surf I A II y A II 260 I Deck Two I 2 AMPHORA N/A \$8,286.00

Agency Guest Info Vacation Voyage Category Stateroom Land Packages Transfers Travel Protection Special Request	Optional Shore Excursions Pricing
	Payment Schedule
	SPECIAL REQUESTS

Please specify special requests for each quest by clicking on request type name and click "continue". Specify delivery date if different from embarkation date

#### Reservation has no special requests added.

Sec. Agency Sec. Agency Phon Vacation Start	WINDSTAR CRUISES te +1 (206) 292-9606 06/24/2017	Back Delete Selected Update Continue
Vacation End	07/02/2017	ADD SPECIAL REQUEST
Sail Start	06/24/2017	
Sail End	07/02/2017	Quick Search Select guests special request applies
Destination	N. EUROPE	▲ I Guest #1 ▲ I Guest #2
Ship	Wind Surf 🗉	DIETARY
Pricing Category	AI	LOW PROTEIN] - Low Protein Delivery Date Delivery Time Delivery Place
Assigned Categor	ry A 🗉	VEGAN] - Vegan 06/24/2017 III 12:00 PM (not set)
Stateroom	260 🔳	[ALCOHOL FREE] - Alcohol free [OTHER - DIETARY] - Other - Dietary Comments
Deck	Deck Two 🔳	[OTHER - DIETARY] - Other - Dietary Comments [WHEAT FREE DIET] - Wheat Free Diet
Guests	2	[LACOSE INTOL] - Lactose Intolerant
Dining	AMPHORA	GLUTEN FREE] - Gluten Free
Language	N/A	[LOW CHOLESTEROL] - Low Cholesterol
INVOICE	\$8,286.00	
Expires In	17 min	Select multiple codes using Ctrl+Click
Close all opened		Back Clear Add Continue
Session expires in: 2	29:58 min.	

At Windstar, we want to do everything possible to assist your clients with their special dining requests. You will be able to specify any special meal requirements on the Special Requests tab. Please click on the request type - whether it is low protein, gluten free, etc. – and whether it applies to Guest #1or Guest #2. Click "Add" and then "Continue."



No cruise is complete without setting foot on land and learning about the destination and the area in the world you happen to be in! On the **Optional Shore Excursions** tab, you will select "Add Shore Excursions" to see all available shore excursion options on that particular sailing.





NDSTAR	New Reservation	My Reservations	Clients	Pay Reservation	Payment History	My Agency	Groups

NEW RESERVATION

#### Report a Problem

Wi

> Itinerary Info > Alt Res ID / Gro...

> Agency Profile

INVOICE Expires In

#### Opened Reservations

-56285504	SHOPPING	i
Vacation starts in 2		i
Agency	TEST	i
Agency Phone	+1 (333) 333-4555	
Country of Origin	US	
Agent	TEST AGENT	A
Sec. Agency	WINDSTAR CRUISES	
Sec. Agency Phone	+1 (206) 292-9606	
Vacation Start	06/24/2017	(
Vacation End	07/02/2017	
Sail Start	06/24/2017	I
Sail End	07/02/2017	C
Destination	N. EUROPE	0
Ship	Wind Surf 🗉	
Pricing Category	AI	C
Assigned Category	A 🗉	D
Stateroom	260 🗉	D
Deck	Deck Two 🔳	
Guests	2	C
Dining	AMPHORA	D
Language	N/A	Г

Agency | Guest Info | Vacation | Voyage | Category | Stateroom | Land Packages | Transfers | Travel Protection | Special Requests | Optional Shore Excursions | Pricing | Payment Schedule |

#### **OPTIONAL SHORE EXCURSIONS**

- Please select "Add Shore Excursions" to see available shore excursion options.
- Note: All excursions are due in full after final payment.

Note: Shore excursions are closed to pre-sale 7 days prior to departure and are 100% refundable with 24 hour notice.

#### AVAILABLE SHORE EXCURSIONS

/ Phone +1 (2	206) 292-9606						•		
art	06/24/2017	Grouping:	No grouping	Quick Search     Clear     Destinati	on: All				
d	07/02/2017 06/24/2017	Destination	Date	Description	Time	Select All	Guest #1	Guest #2	
	07/02/2017	DLG	06/24/2017	Dublin Hightlights with Transfer to Hotel (Moderate)	08:45 AM		\$129.00	\$129.00	-
l.	N. EUROPE Wind Surf	DLG	06/24/2017	Dublin Hightlights with Transfer to Airport (Moderate)	08:45 AM		\$129.00	\$129.00	
egory	AI	DLG	06/24/2017	Dublin A Taste of Dublin & Guiness with Hotel Transfer (Mod.	. 08:45 AM		\$129.00	\$129.00	
ategory	AI	DGS	06/25/2017	Isle of Man, Half Day Private CAR w/ Guide (Easy)	08:15 AM		\$1,549.00	\$1,549.00	
	260 I Deck Two II	DGS	06/25/2017	Isle of Man, Cregnaesh & Castle Rushen (Moderate)	09:01 AM		✓ \$145.00	\$145.00	
	2	DGS	06/25/2017	Isle of Man, Southern Cliffs Walking Tour (Strenuous)	09:01 AM		\$139.00	\$139.00	
	AMPHORA	DGS	06/25/2017	Isle of Man, Vintage Steam Train & Magnificent Castle Rushe.	. 09:30 AM		\$139.00	✓ \$139.00	
	N/A \$8,286.00	DGS	06/25/2017	Isle of Man, Off the Beaten Track - The IOM TT Course by Mo	10:00 AM		\$199.00	\$199.00	
	28 min	PTR	06/26/2017	Portrush, Titanic Belfast & City (Moderate)	08:30 AM		\$235.00	\$235.00	
		PTR	06/26/2017	Portrush, Antrim Coast & Causeway (Moderate)	08:45 AM	~	✓ \$149.00	✓ \$149.00	
ed		OT D	oc lac laos a	nantuurale in nationale and a standard contraction (nationale and a standard contraction)	00.00 414		4010.00	#010.00	

All available shore excursions for the sailing will be displayed in chronological itinerary order for you to review. When you find the shore excursion that your client wishes to purchase, click the box under Guest #1 or Guest #2 to apply to a specific guest, or click "Select All" to apply excursion to all guests on the booking. Click "Apply" in the bottom right hand of the screen.

WIN	D	ST	'AR <sup>®</sup>
CR	ΙU	S E	S
180° FR	ом ор	DIN	ARY®



						PRICIN
NG Review reservation inv	oice. Detailed recap availal	ble on the summary tab				PRICIN
TEST						
3-4555 Destination	Ship	Pricing Category	Berth Cat	egory	State	room
US N. EUROPE	Wind Surf	A	E E	cgory	260	
INT						
ES Promo Code Guest N	ame Pr	omo Name				
6 Nothing's selected						
INVOICE						
17 Invoice Item			Guest #1		Guest #2	Tot
INSURANCE			\$394.00	b	\$394.00	\$788.
CRUISE FARE			\$3,259.00		\$3,259.00	\$6,518.
NDA			\$340.00		\$340.00	\$680.
TAXES Reservation Total			\$150.00		\$150.00 \$4,143.00	\$300.
Reservation Total			ş <del>1</del> , 113.00	,	\$4,145.00	\$0,200
Commissions						
Code			Percent			Amou
10%			10%			\$730.
Total						\$730.
Base Invoice						
Invoice Total	\$8,286.	00				
Funds Avail.	\$0.00					
Gross Due	\$8,286.	00				
Commiss.Earned	\$730.60	•				
Net Due	\$7,555.	40				
Charge Total	\$0.00					
VAT Total	\$0.00					
Review Cruise Ad						
Review Cruise Ad		- 1				
	Guest Name	Code	Sub Code:	1 Sub Code2 IVG	Date 06/30/2017	04.00 84
Component Type	Church and					04:00 PM
EXCURSION	Guest #1		PORT			
	Guest #1 Guest #2 Guest #1		PORT	IVG	06/30/2017 06/24/2017	04:00 PM

On the **Pricing** tab, you will review the reservation invoice – this includes the sailing, stateroom or suite, promotion, insurance, cruise fare, NDA's, taxes, fees and ... your commission amount! You may see optional "Cruise Add-ons," such as shore excursions; however, payment is due for these tours when final payment is due. Once reviewed this, click "Continue" to move to the Payment Schedule.

WINDSTAR New Reservation My Reservations Clients Pay Reservation Payment History My Agency Groups

Report a Problem > Itinerary Info

> Agency Profile

AGENTWEBVX/MAIN





CRUISES HOW RECEIVED IN THE	ervations Clients Pay Reservation Payment	History My Agency Groups		AGENTWEBVX/MA
eport a Problem			NE	W RESERVATION
<ul> <li>Itinerary Info &gt; Alt Res ID / Gro</li> <li>Agency Profile</li> </ul>	Agency Guest Info Vacation Voyage Ca Payment Schedule	tegory   Stateroom   Land Packages   Transfers   Tran	vel Protection Special Requests Optional Sh	nore Excursions Pricing
Opened Reservations			PAYM	ENT SCHEDUL
-56285504 SHOPPING Vacation starts in 200 days Agency TEST Agency Phone +1 (333) 333-4555	<ul> <li>Note: once deposit has been made all cancellation penalties and schedule be</li> <li>"Payment Source" should be the same</li> </ul>		ervations cancelled outside 121 days prior to	departure. Standard
Country of Origin US	A			
Agent TEST AGENT	Explanation	Payment Due Date	Amount	
Sec. Agency WINDSTAR CRUISES	FIRST DEPOSIT	12/09/2016 11:59 PM		\$1,610.8
Sec. Agency Phone +1 (206) 292-9606 Vacation Start 06/24/2017	FINAL PAYMENT	03/26/2017 11:59 PM		\$6,243.2
Vacation End 07/02/2017		00/20/2017 11:05 11:1		40/21012
Sail Start 06/24/2017	Credit Card Coupons Extend Option	Check/Wire Payment		
Sail End 07/02/2017		Checky while Payment		
Destination N. EUROPE	PAYMENT INFO			
Ship Wind Surf 🗉	PATHENTINIO			
Pricing Category A 🗉				
Assigned Category 🗛 🗈	when you click "Pay" you will b	e redirected to the payment system w	vebsite and then brought back	
Stateroom 260 🗉	Payment Amount Payment Source	Paver Name		
Deck Deck Two	Secondary Agency	<ul> <li>WINDSTAR CRUISES</li> </ul>		•
Guests 2 Dining AMPHORA				<b>\</b> .
Curr. Promos ALUMNI RATES				2
			•	Pay
INVOICE \$7,854.00				
INVOICE \$7,854.00 Expires In 30 min				

On the **<u>Payment Schedule</u>** tab, you will see when the first deposit and final payment are due for the cruise. To confirm a booking and make an immediate payment (deposit or pay in full) click "Pay." Or you can hold the reservation "a an option" by clicking "Commit booking (no payment)." An additional <u>**Summary**</u> tab will appear after you pay or commit booking, you will need to click this tab to bring you to the Reservation Summary.



On the **<u>Summary</u>** tab, one of the options you have is to send a confirmation email. You can do this by clicking "Send Confirmation" in the top left corner of the screen. This will be an overview of inclusions and pricing for your client to review. Once clicked, you will see multiple options of items to send to your client.

### WINDSTAR C R U I S E S 180' FROM ORDINARY



#### i Send Confirmation by E-Mail or Fax



This is what the "Send Confirmation" screen looks like. You can choose to send the confirmation to your main agency, the guest, and yourself -- all at the same time! Click the boxes for the items that you would like to be included in the email. You may also personalize a message to each email address. If you are satisfied with what is being sent, click "Send Confirmation."





This is an example of a Guest Copy of the invoice that can be emailed to you, your agency, and your guest. The email includes the passenger booking #, booking date, names on booking, sailing, cabin #, cabin category, applicable promotion, taxes, hotel and shore excursion fares, and transfers. It also includes the first deposit amount and when it was made/is due, when the final payment amount, is due.

Guest Invoice Copy 5		Status	<b>WINDSTAR</b>
Booking #	20006205	Offer	
Booking Date	10/18/2016	,	180' FROM ORDINARY"
Invoice Date	12/13/2016		2101 4th Ave, Suite 210, Seattle WA 98121 (800)258-SAIL (7245)

Contact Information	Guest Inf	ormation				
	Guest	Name	M/F	DOB	YCM #	Ready?
WINDSTAR CRUISES	1	JAYMI KIEHLE	F		3000020	A.
2101 4TH AVE #210 Seattle, WA 98121	2	KYLE RAY FIVEASH			1844141	▲
Ph: (206) 292-9606						

kite: If your Windstar yacht vacation was booked by a Travel Agent, please contact the agency for questions about your cruise fares, purchases or payments. Your reservation will be marked 'Ready to Travel' when final payment and all passenger information has been received.

Booking	Summary			
Date	Description	Guest 1	Guest 2	
	Insurance	\$260.00	\$260.00	
10/18/17	Islands of the West Med 7D BON-OW BARCELONA to ROME/CTVITAVECOHIA-Star Pride, Cat S3, Cabin 324 Windstar Yacht Club -Alumni Discount	\$2,898.70 (includes NDA of \$305.00pp) \$-129.70	\$2,898.70 (includes NDA of \$305.00pp) \$-129.70	
10/18/17	Taxes	\$160.00	\$160.00	
10/14/17	Hotel Fare (Hotel Indigo-Plaza Catalunya Barcelona) (Items may be waitlisted)	\$565.00	\$565.00	
10/19/17	Shorex	\$69.00	\$69.00	
10/18/17	Transfer	\$65.00	\$65.00	
	Guest Totals:	\$3,888.00	\$3,888.00	
	Booking Total:			\$7,776.00
Paymen	t Schedule			

Paymen	nt Schedule				
First Depos	sit	10/21/2016	\$1,428.70		
Final Paym	ent	07/16/2017	\$6,347.30	 	
Paymen	it Summary				
Date	Payment Type	Trans Type	Cardholder Name		Amount
10/18/16	WEBCC	PAYMENT			\$1.00
			Total Payments:		\$1.00
				Balance Due:	\$7,775.00





<b>Detailed Itinerary</b>	Confirmation	Status
BOOKING#	20006205	Offer
BOOKING DATE:	10/18/2016	
CONFIRMATION DATE:	12/13/2016	



2101 4th Ave, Suite 210, Seattle WA 98121 (800)258-SAIL (7245)

Agency Information	Gues	t Information				
WINDSTAR CRUISES	GUEST	NAME	M/F	DOB	YOM #	READY
	1	JAYMI KIEHLE	F		3000020	
2101 4TH AVE #210 Seattle, WA 98121 Ph: (206) 292-9606	2	KYLE RAY FIVEASH			1844141	<u> </u>

Please carefully review all the details on this confirmation to ensure the reserved yacht vacation package meets with your expectations. If you have any questions or concerns about the detail below, please contact your travel agent or Windstar Cruises immediately so we may review and correct the plan as involved.

Note: If your Windstar yacht vacation was booked by a Travel Agent, please contact the agency for questions about your cruise fares, purchases or payments. Your reservation will be marked 'Ready to Travel' when final payment and all passenger information has been received.

Yacht Vo	oyage Detai	ls				
	YACHT:	Star Pride	PORT OF EMBARKATION:			
CRU	ISE PROGRAM:	Islands of the West Med 7D BCN-CVV	BARCELONA, SPAIN			
	VOYAGE ID:	BONCW7C	VIA LAIETANA Nº 15 PRINCIPAL 1	BARCELONA 08003 ES		
v	DYAGE BEGINS:	October 18, 2017	All aboard at 1:00 pm PORT OF DISEMBARKATION:			
	VOYAGE ENDS:	October 25, 2017				
CRUI	ISE DURATION:	7 nights				
CAE	IN CATEGORY:	Category S3	ROME/CIVITAVECCHIA, ITALY			
CABIN	ASSIGNMENT:	324	VIA PRATO DEL TURCO   LOC. DAR CIVITAVECCHIA 00053 IT	SENA KOMANA/UFF.N.4		
			Ship's Arrival at 8:00 am			
Voyage Pl	an					
DAY I	DATE	PORT OF CALL	POSITION	ARRIVAL	DEPARTURE	
1 10/	18/2017	BARCELONA	Berth	1:00 pm	5:00 pm	
2 10/	19/2017	PALMA DE MALLORCA	Berth	8:00 am	6:00 pm	

This is an example of the itinerary that you can choose to email to yourself, your agency, and your clients. This email shows items such as daily itinerary, arrival/departure times, embark/disembark locations, etc.





All of us here at Windstar appreciate your business and look forward to welcoming your clients onboard our beautiful yachts! Should you have any questions or concerns, we invite you to contact us at <u>windstar sales@windstarcruises.com</u>. Thank you for your business!

